



Networked Insurance Agents Announces New Ownership

Grass Valley, CA – September 16, 2013 – Networked Insurance Agents, a leading P/C aggregator, has announced today that a small group of individual investors has acquired the company from Strongwood Holding Company LLC. George Biancardi, President and CEO, has successfully led the investor group which includes the company's CFO, Kelly McRae, and Executive Vice President, Larry Oslie. The 20-year old aggregator will continue to serve independent agents across the West from two main offices: Grass Valley in Northern California and Orange in Southern California.

"Our management team's personal investments show the strong commitment we have to Networked's future, and ultimately the confidence we have in the entire organization's dedication to our independent agent members," says Biancardi. "We're completely focused on setting a new service standard for the industry and building upon our invaluable partnerships with agents and carriers."

About Networked Insurance Agents

Founded in 1993, Networked Insurance Agents remains committed to providing broad market access to growing independent P/C agencies. Today's Networked offers agents a choice of membership options to achieve professional excellence through market-savvy account placement, online rating tools, direct carrier access programs, and collaborative cluster environments.

With offices in Northern and Southern California, Networked serves more than 1,200 affiliate members in ten Western States and is appointed by over 50 national and regional P/C insurance carriers. Find out more at www.networkedins.com or call 800.682.8476.

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